

Do you want to help us create a brand new, Quayside dining experience?



We are delighted to announce that we are looking for new, independent traders who would like to join us as we continue to reinvent the English seaside experience here in Folkestone. Folkestone Harbour Arm has been key in transforming Folkestone into one of Kent's top food and drink destinations, and we are now looking for two new independent traders to enhance and elevate our Quayside dining experience.

We are looking for new food and drink businesses to take on the two smaller train carriages that are situated at the entrance to the Harbour Arm site. These exceptionally distinctive units offer an incredible opportunity for any businesses who want to help us extend our Quayside dining experience in this area of the site; right next to the entrances of the Harbour Station, the Boardwalk, and our new oasis environment; Beachside, as well as boasting their own breath-taking views across to the White Cliffs of Dover. Traders in these units will serve directly onto the sheltered Platform behind with 180 covers as well as the wider footfall on the Harbour Arm via our Yoello online ordering system.

Applicants will need to present a wholly unique offer to the Harbour Arm and be able to operate out of these small units. We are particularly interested in businesses who want to bring a seafood offer to Folkestone Harbour Arm, such as an Oyster bar. This could be the focus of the offer, an element of a wider offer or your offer could compliment the seafood experiences we plan to introduce to this area.

UNIT SIZE

The internal floor area of these units is approximately 4.5m by 2.6m.

Please note that the centre carriage is not available.



We are looking for separate offers for each carriage. This would typically mean one business per unit, but we are happy to review any proposals that present an idea that could cover both.

This pitch includes:

Metered 32amp power supply
Plumbed incoming water and waste
Access to a WIFI network
Supply of EPOS till and receipt printer
Supply of Yoello license to offer visitors table service and an order and pay solution

RENTAL & CHARGES

We charge rental as a percentage of daily turnover which is paid on a weekly basis. Electricity and EPOS license is charged on a monthly basis.

MINIMUM TRADING DAYS & TIMES

1 April - 31 September Friday - Sunday 11:00 - 18:00

School Holidays

Wednesday - Sunday
11:00 - 18:00

TIMELINE FOR APPLICATION PROCESS

Deadline for submission is midday on the 15th July 2021.
Shortlisted applicants will be notified no later than 18th July 2021.
Trading can start from the 30th July 2021.

DOCUMENTATION REQUIRED FOR SUCCESSFUL APPLICANTS

Successful applicants will be required to sign a lease and provide the following paperwork before trading commences.

- Public, Product & Employers Liability Insurance (£10 million)
- PAT certificate for all electrical equipment
- Hygiene certificate / rating (can be once business is open)
- Level 2 Food Safety Certificate

- Covid-19 Risk Assessment
- H&S Risk Assessment
- Fire Risk Assessment
- Gas Certificate (if applicable)
- Deposit payment of £350

HOW TO APPLY

Please provide the following information:

- A short proposal of what you want to do which includes a clear description of what food you want to offer.
- Tell us why you think you and your business is a good fit for Folkestone Harbour
- Your proposed menu.
- Indication of the food suppliers you intend to work with.
- A name for your business.
- Details about your previous experience.

If we like the look of your written proposal, we'll ask to meet you, sample what you propose to offer and talk further about your proposal.

If you are not successful this time round, but we like what you do, we will keep you in mind when new opportunities arise such as food festivals and market days, or when new spaces become available in the future.

HOW TO SUBMIT

To submit your proposals email hello@folkestoneharbourarm.co.uk

ENQUIRES

We are very happy to answer any questions you may have before you submit your proposal. Please use the email above to get in touch.

Folkestone Harbour Arm | www.folkestoneharbourarm.co.uk | 6 July 2021

